



FLAT FEE ONLY – Real Estate Sales

THIS contract is between PROPERTY owner, hereafter defined as OWNER; and a flat-fee salesperson, hereafter defined as SALESPERSON.

One the ____ day in the month of _____ in the year of _____, OWNER hereby offers to hire SALESPERSON for services to be rendered in the sale of OWNER's Real PROPERTY.

The County-defined APN of the Real PROPERTY to be sold is: _____,
and the address of that Real PROPERTY is: _____
in the county of _____ in the state of _____.

For efforts in selling the aforementioned Real PROPERTY, the SALESPERSON can receive the following dollar amounts

\$ _____ **prior to the sale (A), and**
\$ _____ **after the sale (B).**

These are to be legally-defined as FLAT FEES which will TOTAL NO MORE THAN \$ _____ **(C), which is the summation of the amounts defined in (A) + (B).** Under no circumstances will OWNER surrender equity as a percentage of a sales price.

On this day, the total liability of the OWNER is no more than the amount defined in (A), and OWNER will not be bound to any fees or contingencies not disclosed in this contract. Contract is not valid unless signed by both parties. Upon signing, the OWNER agrees to provide the SALESPERSON the amount defined in (A), and SALESPERSON must provide a written receipt correlated to their Taxpayer ID.

Both OWNER and SALESPERSON understand that any effort of the SALESPERSON that results in the successful sale of the Real PROPERTY will result in the legal obligation of OWNER to pay SALESPERSON the full amount defined in (C).

This is a NON-EXCLUSIVE CONTRACT, and OWNER is free to contract with other entities.

Upon receipt of any monies, SALESPERSON is immediately bound to represent the fullest and best interests of the OWNER above and beyond any existing obligations SALESPERSON may have to other parties, brokerages, or individuals. This contract is VOID after ____ days, or the successful sale of the property, whichever comes first.

Name of OWNER: _____ **Date:** _____
Signature of OWNER: _____

Name + Tax ID of SALESPERSON: _____
Signature of SALESPERSON: _____ **Date:** _____